**CONCEPTS FOR TRUE MUTI LEVEL MARKETING**

1. Establish why you’re doing this business :- Keep the focus on your “why and don’t let the bumps in the road to stop u .
2. You must make & keep a schedule
3. Sponser up:- approch pprospects that have creadibility in their networks or marketsbut don’t neglect any body ,because as my mentor says “every dud knows the stud.
4. Find people that want it for themselves
5. DON’T try to motivate people :-you can supply tools support& training but you can’t supply motivation ,you can inspire people from your personal productin ,but motivation comes from your inner motives.
6. Keep it super simple :- you want to teach people a simple system that can easily duplicate with other people
7. Make money not excuses:- I don’t buy excuses from myself so I refuse to buy them from anyone else
8. You must develop leaders :- you”ll grow your business faster because you have others leaders running without you
9. You success depends on the success of your T.E.A.M
10. Put your best people in the game immediately
11. Get under people , not on top of them :- in other worlds build people up you want to support educate and help people of course they have to do the work to succeed ,but encourage them to succeed because people will line up to your expectations
12. Be proud of what you’re doing
13. Buillds team not individuals (TEAM)T:-together, E :- everyone A:-achieve M:-more